



Selling Your House: Nolo's Essential Guide

Ilona Bray J.D.

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What's the best way to get the highest return if you want to sell your home now? With pent-up demand for homes, you hope yours will inspire multiple offers; but want to make sure to choose a solid one that will proceed successfully to closing. *Selling Your House: Nolo's Essential Guide* provides the practical and legal steps you'll need to take to reach your goal.

Written with the current market and national economy in mind, this book goes over the specifics that homeowners need to know in order to make the sale. Whether you're selling your property because of a job change, growing family, or financial troubles, you'll get the information and guidance you need, including how to:

- check out your local market
- decide on the right price
- hire the best real estate professionals to help you
- dress up, market, and otherwise set your house apart from the pack
- make required disclosures, and
- negotiate and successfully close the sale.

Selling Your House: Nolo's Essential Guide draws on input from a wide range of experts, helping you conclude a sale you'll be satisfied with, no matter the state of your local housing market.

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