



How to Get What You Want: A Short Primer for Ambitious People

Jason Shen

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This short book is written for ambitious people who want to stop messing around, and really get what they want out of life. As human beings, we are driven by our wants. Our entire civilization seems geared around addressing our many wants. And yet so often, we seem to work towards wants that don't really satisfy us. Or we know what we want, but feel helpless to actually accomplish it. That's what this book is all about. It's about asking good questions, making lists, and not getting swayed by the crowd. It's about doing your homework, developing plans, giving others what they want, and getting out of your own way. Written over a sprint during the 2014 holiday season, this book is simple, thoughtful, and direct look at understanding our wants, and figuring out how to get them - backed with case studies, behavioral science research, and personal experiences.

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