



# The Feel of the Deal: How I Built a Business Through Acquisitions

*Robert Sher*

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## **The Feel of the Deal: How I Built a Business Through Acquisitions** Robert Sher

Buying and selling a business is often shrouded in mystery. But no more. The Feel of the Deal is an entertaining story of the author's business acquisition and gives the reader a rare opportunity to get inside the head and heart of the CEO. Robert Sher opens up his thoughts and feelings during the four-year acquisitions journey. His book is a new kind of how-to business guide the inside story, fun to read, and easy to implement. Following the story, 15 essays reframe the usable lessons in plain talk. An educational read for anyone interested in or doing business.

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